

**MENDOCINO COLLEGE FOUNDATION, INC.**

**Ukiah, California**

**AUDIT REPORT**

**June 30, 2018**



**COSSOLIAS | WILSON  
DOMINGUEZ | LEAVITT**  
CERTIFIED PUBLIC ACCOUNTANTS

**MENDOCINO COLLEGE FOUNDATION, INC.**

**TABLE OF CONTENTS**

**June 30, 2018**

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**FINANCIAL SECTION**

Independent Auditors' Report..... 1

Financial Statements

    Statement of Financial Position..... 3

    Statement of Activities..... 4

    Statement of Cash Flows..... 5

    Notes to Financial Statements..... 6

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## **Financial Section**

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Mendocino College Foundation, Inc.  
Ukiah, California

We have audited the accompanying financial statements of Mendocino College Foundation, Inc., a nonprofit corporation (the Foundation), which comprise the statement of financial position as of June 30, 2018; the related statements of activities and cash flows for the year then ended; and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*CWDL, Certified Public Accountants*

San Diego, California  
December 5, 2018

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**June 30, 2018**

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| <b>June 30,</b>                         | <b>2018</b>          |
|---|----------------------|
| <b>ASSETS</b>                           |                      |
| Cash and cash equivalents               | \$ 2,963             |
| Investments                             |                      |
| Evelyn Foote Fund                       | 1,359,244            |
| Foundation Trust Fund                   | 5,370,079            |
| Halliday Fund                           | 246,760              |
| Salmen Fund                             | 52,452               |
| Perpetual Fund                          | 590,194              |
| Adopt A Fifth Grader Fund               | 438,610              |
| Bogner Fund                             | 46,775               |
| Coast Center Fund                       | 247,072              |
| Investment property held for sale       | 583,500              |
| Notes receivable                        | 347,617              |
| Assets held by others                   | 379,404              |
| Other assets                            | 3,880                |
| Capital assets:                         |                      |
| Land                                    | 1,104,370            |
| Infrastructure                          | 33,278               |
|   | <hr/>                |
| <b>Total Assets</b>                     | <b>\$ 10,806,198</b> |
|   | <hr/>                |
| <b>LIABILITIES</b>                      |                      |
| Accounts payable                        | \$ 4,428             |
| Deferred revenue                        | 21,236               |
|   | <hr/>                |
| <b>Total Liabilities</b>                | <b>25,664</b>        |
|   | <hr/>                |
| <b>NET ASSETS</b>                       |                      |
| Unrestricted net assets                 | 7,332,369            |
| Temporarily restricted net assets       | 1,305,032            |
| Permanently restricted net assets       | 2,143,133            |
|   | <hr/>                |
| <b>Total Net Assets</b>                 | <b>10,780,534</b>    |
|   | <hr/>                |
| <b>Total Liabilities and Net Assets</b> | <b>\$ 10,806,198</b> |
|   | <hr/>                |

The notes to financial statements are an integral part of this statement.

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**STATEMENT OF ACTIVITIES**  
**For the Year Ended June 30, 2018**

| <b>Year Ended June 30, 2018</b>                        | <b>Unrestricted</b> | <b>Temporarily<br/>Restricted</b> | <b>Permanently<br/>Restricted</b> | <b>Total</b>         |
|--|---------------------|-----------------------------------|-----------------------------------|----------------------|
| <b>SUPPORT AND REVENUE</b>                             |                     |                                   |                                   |                      |
| Special events (Gala):                                 |                     |                                   |                                   |                      |
| Gross revenue  | \$ 123,443          | \$ -                              | \$ -                              | \$ 123,443           |
| Event expenses   | (60,807)            | -                                 | -                                 | (60,807)             |
| Total Special Events                                   | 62,636              | -                                 | -                                 | 62,636               |
| Contributions  | 22,818              | 379,220                           | 77,508                            | 479,546              |
| Investment return:                                     |                     |                                   |                                   |                      |
| Interest and dividends                                 | 121,608             | 48,305                            | -                                 | 169,913              |
| Net investment realized and unrealized gains           | 660,698             | 337,010                           | -                                 | 997,708              |
| Unrealized gain on property held for sale              | 389,780             | -                                 | -                                 | 389,780              |
| Net assets released from restrictions                  | 417,177             | (417,177)                         | -                                 | -                    |
| <b>Total Revenues, Gains, and Other Support</b>        | <b>1,674,717</b>    | <b>347,358</b>                    | <b>77,508</b>                     | <b>2,099,583</b>     |
| <b>EXPENSES</b>  |                     |                                   |                                   |                      |
| Program expenses:                                      |                     |                                   |                                   |                      |
| Scholarships - Foote Fund                              | 44,750              | -                                 | -                                 | 44,750               |
| Scholarships - General                                 | 228,484             | -                                 | -                                 | 228,484              |
| Support of Mendocino - Lake Community College District | 149,929             | -                                 | -                                 | 149,929              |
| <b>Total Program Services</b>                          | <b>423,163</b>      | <b>-</b>                          | <b>-</b>                          | <b>423,163</b>       |
| Supporting services:                                   |                     |                                   |                                   |                      |
| Management and general                                 | 354,644             | -                                 | -                                 | 354,644              |
| Fundraising  | 192,973             | -                                 | -                                 | 192,973              |
| <b>Total Program Services</b>                          | <b>547,617</b>      | <b>-</b>                          | <b>-</b>                          | <b>547,617</b>       |
| <b>Total Expenses</b>                                  | <b>970,780</b>      | <b>-</b>                          | <b>-</b>                          | <b>970,780</b>       |
| <b>Change in Net Assets</b>                            | <b>703,937</b>      | <b>347,358</b>                    | <b>77,508</b>                     | <b>1,128,803</b>     |
| <b>Net Assets - Beginning of Year</b>                  | <b>6,628,432</b>    | <b>957,674</b>                    | <b>2,065,625</b>                  | <b>9,651,731</b>     |
| <b>Net Assets - End of Year</b>                        | <b>\$ 7,332,369</b> | <b>\$ 1,305,032</b>               | <b>\$ 2,143,133</b>               | <b>\$ 10,780,534</b> |

The notes to financial statements are an integral part of this statement.

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**STATEMENT OF CASH FLOWS**  
**For the Year Ended June 30, 2018**

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| <b>June, 30</b>   | <b>2018</b>      |
|---|------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                  |
| Change in net assets  | \$ 1,128,803     |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: |                  |
| Interest and dividends  | (169,913)        |
| Realized and unrealized net gain on investments   | (793,913)        |
| Unrealized gain on property held for sale   | (389,780)        |
| Changes in:   |                  |
| Other assets  | 10,561           |
| Assets held by others   | (30,785)         |
| Accounts payable  | (8,040)          |
| Deferred revenue  | (17,104)         |
| <b>Net Cash Used by Operating Activities</b>  | <u>(270,171)</u> |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                  |
| Net investment activity   | <u>246,180</u>   |
| <b>Net Cash Provided by Investing Activities</b>  | <u>246,180</u>   |
| Net increase (decrease) in cash and cash equivalents  | (23,991)         |
| <b>Cash and Cash Equivalents - Beginning of Year</b>  | <u>26,954</u>    |
| <b>Cash and Cash Equivalents - End of Year</b>  | <u>\$ 2,963</u>  |

The notes to financial statements are an integral part of this statement.



**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES**

**Organization** The Mendocino College Foundation, Inc. (the Foundation), a component unit included in the reporting entity of the Mendocino-Lake Community College District (the District), is a nonprofit organization. It was founded during the 1984-85 year to strengthen student services by providing student scholarships, enriching instruction and basic skills, as well as enhancing program and staff development. The Foundation's goal is to promote and develop a mutually beneficial relationship between the District and the community. Because of the educational nature of the Foundation's activities, it has been granted tax-exempt status under Section 501(c)(3) of the Internal Revenue Code

**Basis of Presentation and Accounting** These financial statements, which are presented on the accrual basis of accounting, have been prepared to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of net assets and transactions into three classes: unrestricted, temporarily restricted, or permanently restricted, as follows:

*Unrestricted Net Assets:* Net assets not subject to donor-imposed stipulations.

*Temporarily Restricted Net Assets:* Net assets subject to donor-imposed stipulations that will be met by actions of the Foundation and/or the passage of time. When the time restriction stipulation ends or when funds are expended for intended purposes, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

*Permanently Restricted Net Assets:* Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law.

Expiration of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

**Use of Estimates** The preparation of financial statements in conformity with generally accepted accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES – continued**

**Cash and Cash Equivalents** The Foundation considers cash on hand, demand deposits, and all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and short-term investments held in a bank money market account are reported as investments instead of cash because the Foundation holds those funds as an endowment. The Foundation maintains its cash accounts in depositories that are insured to limits specified by the Federal Deposit Insurance Corporation. It is customary for balances to temporarily exceed insurance limits.

**Investments** All investments are carried at their fair value as previously described. Unrealized gains and losses are included in the accompanying statements of activities. Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

**Capital Assets** Expenditures for maintenance and repairs are charged to expense as incurred. Major improvements are capitalized. Property and equipment are recorded at cost on the date of acquisition or fair value at the time of donation.

**Assets Held by Others** Assets held by others represent amounts held by the Community College League of California (the League) and Sonoma State University Academic Foundation (SSUAF) for the Foundation. The League facilitated four gift annuities for the Foundation. The amount recorded approximates the net present value of the future benefit to be received by the Foundation. The SSUAF is the trustee for the Halliday Trust which will terminate in 2019. The Foundation is a 50% beneficiary of the trust.

**Endowment Investment and Spending Policy** The Foundation's endowment consists of the Evelyn Foote Fund and gift annuities that will create a perpetual scholarship fund when the Foundation receives the residual of the annuities in the future. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as enacted by the State of California, as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the Foundation classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES – continued**

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the Foundation's investment policies.

**Investment Return Objectives, Risk Parameters, and Strategies** The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long term.

Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that are intended to result in a consistent annual inflation-protected rate of return, over time, of approximately 8% for the Foundation Trust Fund and 7% for the Evelyn Foote Fund, annually. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

**Spending Policy** The Foundation has a policy of appropriating for distribution each year 5% for the Foundation Trust Fund and 4% for the Evelyn Foote Fund. Where a distribution percentage is used, it shall be applied to the respective 20-quarters rolling average Fair Market Value of that Holding Accounts as of December 31 of the prior fiscal year for all accounts that have been established for 6 years or more and 12-quarters rolling average Fair Market Value of that Holding Accounts as of December 31 of the prior fiscal year for all accounts established less than 6 years. In establishing this policy, the Foundation considers the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, which must be maintained in perpetuity because of donor-restrictions, and the possible effects of inflation. The Foundation expects the current spending policy to allow its endowment funds to grow at a nominal average rate of 3% annually, which is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return.

**Contributions** The Foundation recognizes contributions from unconditional promises to give when such promises are made if the amounts can be reasonably determined. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions are available for unrestricted use unless specifically restricted by the donor. Unconditional promises to give that are to be received in future years are discounted at the Foundation's risk-free rate of return.

**Donations and Contributions** Donations and contributions are recorded when received. All contributions are available for unrestricted use unless specifically restricted by the donor. Such donations and contributions are primarily with individuals, businesses, or organizations located in northern California.

**Donated Assets** Donated marketable securities and other noncash donations (gift annuities) are recorded as contributions at their estimated fair values at the date of donation.

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES – continued**

**Donated Services** Donated services are recognized as contributions in accordance with FASB ASC Subtopic 958-605, Not-for-Profit Entities- Revenue Recognition, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation.

During the year, the Foundation received services meeting these criteria from the District in the form of accounting and administrative services as well as use of facilities. The value of these services is not included in the financial statements as management believes the value is not material to the financial statements as a whole. The Foundation did not receive any other services during the year that met the criteria for recognition in these financial statements.

Volunteers also provided their time and performed a variety of tasks that assisted the Foundation with specific program services and fundraising. Although such donated services do not meet the aforementioned criteria for recognition in the financial statements, they are essential to the success of the Foundation's mission and programs.

**Income Taxes** The Foundation, as a nonprofit organization, is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Foundation has been classified as an organization that is not a private foundation under Section 509(a)(3). The Foundation has not entered into any activities that would jeopardize its tax-exempt status. Accordingly, no provision for income taxes is required.

The Foundation files exempt organization returns in the U.S. federal and California jurisdictions. The federal returns for tax years 2010 and beyond, and the California returns for tax years 2009 and beyond, remain subject to examination by the taxing authorities. The Foundation adopted FASB ASC 740, *Income Taxes*, which clarifies the accounting for uncertainty in income taxes recognized in the Foundation's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FASB ASC 740 also provides guidance on derecognition and measurement of a tax position taken or expected to be taken in a tax return.

**Evaluation of Subsequent Events** Management has evaluated subsequent events through December 5, 2018, the date on which the financial statements were available to be issued.

**NOTE 2 – CONCENTRATION OF CREDIT RISK**

The Foundation has concentrated essentially all cash with the County. Because of the nature of pooled accounts, the Foundation is not able to determine what portion of its balances are insured; however, the *California Government Code* requires California banks and savings and loan associations to secure local governments (such as the County) deposits by pledging government securities as collateral. The market value of pledged securities must equal 110% of an entity's deposits. California law also allows financial institutions to secure an entity's deposits by pledging first trust deed mortgage notes having a value of 150% of an entity's total deposits.

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 3 – CAPITAL ASSETS**

As of June 30, 2018, the Foundation owns approximately 424 acres of real property which surrounds the main campus of Mendocino-Lake Community College District at 1000 Hensley Road, Ukiah, California. In June of 2017, the Foundation purchased one acre of land for \$25,000 and recorded the purchase as a capital asset at the original cost. The Foundation intends to sell certain parcels and retain others for the expansion and growth of Mendocino College. As a result of the intentions to sell certain parcels, the Foundation has reclassified those parcels to Investment Property Held for Sale in the Statement of Financial Position in the current year. The remaining parcels are included in Capital Assets and are reported at reported at original cost or value at the original date of donation. The fair market of the parcels include in property held for sale is \$583,500 and the carrying value of the property which will be retained for the future growth of the college is \$1,104,370. In addition, a road has been built on the retained property totaling \$33,278 that has been capitalized as infrastructure.

**NOTE 4 – TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets consisted of the following individual contributions:

**June 30, 2018**

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**ADOPT A FIFTH GRADER**

The program was established during the 2007-2008 fiscal year by donors donating funds to the program. The donors give the Foundation \$700 to adopt a fifth grade student. The student will receive \$25 during the fifth grade and \$500 upon graduation from high-school, or \$1,000 from high-school, or \$1,000 if they enroll at Mendocino College as a full-time student after graduating. \$ 373,830

**KOENINGER FUND**

The Koeninger Fund was established during the 2007-08 fiscal year by a donation received from Mary Lou and Wade Koeninger to fund a program whereby each June, a fifth grader attending Hopland Elementary is awarded \$25. The student will then receive \$500 upon graduation from high school, or \$1,000 if they enroll at Mendocino College as a full -time student after graduating high school. 20,000

**NURSING SCHOLARSHIP FUND**

The Nursing Scholarship Fund was established by donations from the Kathleen Kohn Fetzer Family Foundation and Doug Atkinson, and is restricted for Kohn Fetzer Family Foundation and Doug Atkinson, and is restricted for scholarships to nursing students. 15,000

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Balance Forward \$ 408,830

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**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 4 – TEMPORARILY RESTRICTED NET ASSETS – continued**

Balance Brought Forward \$ 408,830

**BISTRIN SCHOLARSHIP**

The Bistrin Scholarship was created in 2011 when Mendocino College Foundation Director, Harry Bistrin, passed away and donations were received in his memory. 28,073  
The first Bistrin Scholarship was awarded in the 2012-13 academic year.

**MARY OOSTING FINE ARTS SCHOLARSHIP**

Established in memory of Mary Oosting by loving family and friends, this scholarship supports students who are highly motivated in the area of visual arts. Each year, art faculty identify a recipient who demonstrates commitment and enthusiasm in fine arts. 27,000

**YVONNE SLIGH BOOK AWARD**

The Yvonne Sligh Book Award funds student book vouchers in the amount of \$150. Eligible students do not receive financial aid from Mendocino College and have not received a Mendocino College Foundation Scholarship. This program was established in 2002-03 by the Mendocino College Foundation and honors the late librarian, Yvonne Sligh, who was employed by the college for 16 years. -

**FOUNDATION AFFILIATE ORGANIZATIONS**

|  |          |
|--|----------|
| Friends of Mendocino College Coast Center  | \$ 2,128 |
| Friends of Mendocino College Agriculture   | 18,500   |
| Friends of Mendocino College Coastal Field Station and Natural Sciences (FMCCFSNS) | 32,076   |
| Friends of Mendocino College Library (FMCL)  | 2,434    |
| Friends of the Mendocino College Theatre (FMCT)                                    | 1,874    |
| Friends of the Mendocino College Nursing Program (FMCNP)                           | 11,475   |
| North County Friends of Mendocino College (NCFMC)                                  | 4,395    |
| Lake County Friends of Mendocino College   | 11,675   |
| Friends of Mendocino College Recording Arts (FMCRA)                                | 2,721    |
| Friends of Mendocino College Culinary Arts (FMCCA)                                 | 475      |
| Mendocino College Athletics Boosters   | 4,685    |

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**Subtotal Foundation Affiliate Organizations** **\$ 92,438**

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Balance Forward \$ 556,341

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**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 4 – TEMPORARILY RESTRICTED NET ASSETS – continued**

|  |                     |
|--|---------------------|
| Balance Brought Forward                        | \$ 556,341          |
| <b>VARIOUS SCHOLARSHIPS</b>                    |                     |
| Miscellaneous scholarships.                    | 41,055              |
| <b>HALLIDAY PERPETUAL SCHOLARSHIP</b>          |                     |
| See note 7 Endowments for explanation.         | 72,261              |
| <b>EVELYN FOOTE TRUST</b>                      |                     |
| See note 7 Endowments for explanation.         | 555,703             |
| <b>SALMEN FAMILY SCHOLARSHIP</b>               |                     |
| See note 7 Endowments for explanation.         | 13,952              |
| <b>BOGNER</b>                                  |                     |
| See note 7 Endowments for explanation.         | 7,522               |
| <b>COAST CENTER</b>                            |                     |
| See note 7 Endowments for explanation.         | 41,198              |
| <b>LARUE KORBIN SCHOLARSHIP</b>                |                     |
| See note 7 Endowments for explanation.         | 12,000              |
| <b>BALTRAMI PERPETUAL SCHOLARSHIP</b>          |                     |
| See note 7 Endowments for explanation.         | 5,000               |
| <b>Total Temporarily Restricted Net Assets</b> | <b>\$ 1,305,032</b> |

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 5 – INVESTMENTS**

| <b>June 30 2018</b>      | <b>Evelyn<br/>Foote Fund</b> | <b>Foundation<br/>Trust Fund</b> | <b>Halliday<br/>Fund</b> | <b>Salmen<br/>Fund</b> | <b>Perpetual<br/>Fund</b> | <b>Adopt a Fifth<br/>Grader Fund</b> | <b>Bogner<br/>Fund</b> | <b>Coast<br/>Center<br/>Fund</b> | <b>Total</b>        |
|--------------------------|------------------------------|----------------------------------|--------------------------|------------------------|---------------------------|--------------------------------------|------------------------|----------------------------------|---------------------|
| Money market funds       | \$ 38,166                    | \$ 71,267                        | \$ 8,717                 | \$ 7,431               | \$ 35,950                 | \$ 29,178                            | \$ 6,282               | \$ 8,268                         | \$ 205,259          |
| Fixed income             | 219,730                      | 1,198,032                        | 39,964                   | 2,989                  | 94,105                    | 79,372                               | 1,993                  | 34,325                           | 1,670,510           |
| Equities                 | 974,474                      | 3,805,993                        | 174,831                  | 42,032                 | 372,871                   | 285,037                              | 35,225                 | 155,348                          | 5,845,811           |
| Exchange traded funds    | 114,639                      | 294,787                          | 21,290                   | -                      | 81,885                    | 41,597                               | 3,275                  | 49,131                           | 606,604             |
| Other assets             | 12,235                       | -                                | 1,958                    | -                      | 5,383                     | 3,426                                | -                      | -                                | 23,002              |
| <b>Total Investments</b> | <b>\$ 1,359,244</b>          | <b>\$ 5,370,079</b>              | <b>\$ 246,760</b>        | <b>\$ 52,452</b>       | <b>\$ 590,194</b>         | <b>\$ 438,610</b>                    | <b>\$ 46,775</b>       | <b>\$ 247,072</b>                | <b>\$ 8,351,186</b> |



**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 6 – PERMANENTLY RESTRICTED NET ASSETS**

Permanently restricted net assets consisted of the following individual contributions:

**June 30, 2018**

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**EVELYN FOOTE TRUST**

Beginning in 1992 and continuing over subsequent years, the Foundation received major contributions from the Evelyn Foote Remainder Annuity Trust for a total amount of \$803,542. The trust stipulated that the contributions shall be used to establish a perpetual fund in Ms. Foote's name, and income from the fund shall be distributed annually to supplement extracurricular programs or scholarships to benefit District students. The Foundation has determined that the trust document does not consider unrealized gains and losses as income that becomes available for annual distribution.

\$ 803,542

**GIFT ANNUITY**

The Foundation is the beneficiary of gift annuities funded during prior years. At the end of the donor's life, the foundation will receive the residual of the assets used to create the annuities. The amounts have been restricted by the donors to fund a scholarship endowment.

175,609

**HULDA AND ALFRED WEGER SCHOLARSHIP**

During fiscal year 2009-10, Hulda Weger donated \$25,000 to be used for annual scholarships. The \$25,000 generates a permanent \$1,000 per-year scholarship to benefit Ukiah High School graduates who attend Mendocino College.

25,000

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Balance Forward

\$ 1,004,151

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**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 6 – PERMANENTLY RESTRICTED NET ASSETS - continued**

Balance Brought Forward \$ 1,004,151

**SALMEN FAMILY SCHOLARSHIP**

The Salmen Family's Perpetual Scholarship was established in 2010 to support Mendocino College students pursuing a career in one or more of the following sciences: astronomy, chemistry, computer, physics, and math by providing an annual \$1,000 scholarship. Salmen donates \$3,000 annually, and a \$3,000 donation is provided by the New York Life Foundation's matching gift program. The Salmen family formally changed this from a perpetual scholarship to an endowment account. The endowment will continue to fund student scholarships using the same criteria as originally established. 38,500

**ALBERT BELTRAMI PERPETUAL INTERNSHIP SCHOLARSHIP**

Established In 2011, this scholarship is for Mendocino College students pursuing a career in local government. The student(s) selected will intern in a local city or county government office and enroll in Mendocino College Work Experience Education for college credit. Participating students receive \$500 to \$1,000 for successfully completing the internship and coursework. 50,000

**LES GREGG FAMILY SCHOLARSHIP**

Mrs. Catherine Gregg and daughter, Leslie Gregg Banta, established a new perpetual scholarship in memory of their late husband and gather, longtime Ukiah restaurant owner, Les Gregg. The scholarship is awarded to students enrolled in six or more units in the Culinary Arts Management Program at Mendocino College. 25,000

**JOE AND DOROTHY HALLIDAY SCHOLARSHIPS**

In 2011, the Mendocino College Foundation received a generous gift through the estate of Joe and Dorothy Halliday. The Hallidays were loyal and hard working Point Arena residents with ancestral ties to the Mendocino Coastal communities dating back to the late 1800s. The gift will fund three scholarships with an internship component. Priority is given to Point Arena High School graduates. Recipients must demonstrate a high level of community volunteerism and successfully complete a basic geography examination. 174,500

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Balance Forward \$ 1,292,151

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**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 6 – PERMANENTLY RESTRICTED NET ASSETS - continued**

Balance Brought Forward \$ 1,292,151

**JOE AND DOROTHY HALLIDAY SCHOLARSHIP #2**

Sonoma State University Academic Foundation (SSUAF) is the trustee for the Halliday Trust 2 which will terminate in 2019. The Foundation is a 50% beneficiary of said trust. The amount recorded is based on 50% of the fund balance on an annual fund report provided by SSUAF. 203,795

**FETZER NURSING SCHOLARSHIP**

The Kathleen Kohn Fetzer Family Foundation provided \$50,000 in perpetuity which will fund one Nursing Program Scholarship and one Student Scholarship annually. The Foundation funded these scholarships to inspire and assist nursing students in furthering their career. 50,000

**WALLACE MEEK PEREZ SCHOLARSHIP**

Established in 2013, the scholarship assists a MESA student in obtaining their educational goals at Mendocino College. Wallace and Virginia Meek believed in everyone having an opportunity to obtain an education. Wallace passed away in late 2012, and Virginia created this award in their names. This is an open-ended fund and contributions can be made through the Mendocino College Foundation. 26,600

**JOHN BOGNER FINE ARTS SCHOLARSHIP**

This perpetual scholarship was established by countless donations from the community to honor and remember beloved community leader and advocate, Mr. John Bogner. Theatre and music were a passion of Mr. Bogner's, and it is fitting that this award be given to a student pursuing a career in the fine arts. 39,254

**ROBERT AND MARLYS BLANC SCHOLARSHIP**

The scholarship program was established in 2015 to support a Mendocino College student in reaching their academic goals. The Blancs reflected on how much a college education has been part of their lives and success, and they wanted to give back in a very direct and personal way. 25,000

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Balance Forward \$ 1,636,800

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**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 6 – PERMANENTLY RESTRICTED NET ASSETS - continued**

Balance Brought Forward \$ 1,636,800

**LARUE KORBIN SCHOLARSHIP**

LaRue Korbin spent her entire life in the service of helping others. She was a loving, caring and giving person who truly believed in doing everything possible to make our world a better place. The impact of Korbin's work, and her passion for helping others, will live on in perpetuity. In 2014, husband Frank Bender generously created the LaRue Korbin Memorial Scholarships for Mendocino County students enrolled in the nursing program. 101,000

**COAST CENTER**

These funds are comprised of fundraising dollars from the coastal community along with Federal Title III Endowment Challenge Grant matching dollars. Grant conditions expired on May 31, 2017. These funds may be used for an educational purpose which supports students that attend the coastal campus. 205,873

**COAST CENTER PERPETUAL SCHOLARSHIP**

These funds are comprised of numerous small scholarship donations designated for the fine wood working program through the coast campus in Fort Bragg, California. These funds were combined in order to generate a perpetual scholarship for the fine wood working program or for students attending the coast campus. 27,233

**SILVERIA-CLEARY FAMILY SCHOLARSHIP**

The Clearly Family created this scholarship in loving memory of Robert and Jean Silveira as a testament to their hard work and family commitment. This award is designated for a Mendocino College student who resides on the coast and is working towards an associate of arts or science degree and who plans to transfer to a four-year university. 25,000

**MENDOCINO COLLEGE COAST CENTER ART AND SCIENCE SCHOLARSHIPS**

This scholarship was created by Arthur and Jean Morley to support art and science programs at Mendocino College. The couple believed in giving back to their community and merged that with their love of natural environments and the arts to create this scholarship for a Mendocino College student that exhibits outstanding initiative and demonstrates potential. 25,000

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Balance Forward \$ 2,020,906

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 6 – PERMANENTLY RESTRICTED NET ASSETS – continued**

Balance Brought Forward \$ 2,020,906

**NATALIE MCCOY SCHOLARSHIP**

Natalie McCoy Foucault graduated from Ukiah High School in 1955 and according to close friends, she was a beautiful human being. This scholarship is intended for a student who shows the determination to succeed in spite of her/his background. The student does not have to be a 4.0 student, but one who shows promise and determination to succeed. Recipients of the Natalie McCoy Foucault Scholarships are limited to Ukiah High School graduates who enroll at Mendocino College immediately following high school graduation. 9,400

**TOM GOFORTH PERPETUAL SCHOLARSHIP**

Tom Goforth graduated from Ukiah High School in 1955. He was successful business man, owning Chamberlains Floor Coverings for many years on North State Street. He loved Ukiah and had an "encyclopedic memory" of the history of Ukiah and its residents. He was a charter member of the Ukiah Alumni Association and an avid golfer. He would have loved to support a student golfer in any way possible. This scholarship is for Ukiah High School graduating seniors. 37,827

**JEFF BANKS PERPETUAL SCHOLARSHIP**

Jeff Banks graduated from Ukiah High School in 1963 and briefly played professional football for the New York Jets and Cincinnati Bengals. He obtained a BA in English from University of the Pacific and an MA in International Marketing. He retired from the Metropolitan Outdoor Advertising Company as their CEO. In addition to his interest in sports, he enjoys singing and has played with several bay area bands. Recipients of the Jeff Banks Scholarship are limited to Ukiah High School graduates who enroll at Mendocino College immediately following high school graduation. 37,500

**FLOYD ROSS SCHOLARSHIP**

This scholarship was created to encourage and provide support for students who obtained their high school diploma for Ukiah High School and plan to pursue a degree in business and emphasis will be given to individual who desire a career in the finance industry. The Floyd Ross Memorial Scholarship is limited to Ukiah High School graduates who enroll at Mendocino College immediately following high school graduation. 37,500

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**Total Permanently Restricted Net Assets** \$ 2,143,133

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**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

**NOTE 7 – ENDOWMENTS**

Endowment net assets composition by type of fund is as follows:

| <b>June 30, 2018</b>                            | <b>Unrestricted</b> | <b>Temporarily<br/>Restricted</b> | <b>Permanently<br/>Restricted</b> | <b>Total</b>        |
|---|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Foundation Trust Fund                           | \$ 5,217,647        | \$ 138,757                        | \$ 13,675                         | \$ 5,370,079        |
| Evelyn Foote Fund                               | -                   | 555,703                           | 803,542                           | 1,359,245           |
| Halliday Fund                                   | -                   | 72,261                            | 174,500                           | 246,761             |
| Halliday Fund #2                                | -                   | -                                 | 203,795                           | 203,795             |
| Salmen Fund                                     | -                   | 13,952                            | 38,500                            | 52,452              |
| Perpetual Fund                                  | -                   | 101,809                           | 488,385                           | 590,194             |
| AAFG Fund                                       | 64,780              | 373,830                           | -                                 | 438,610             |
| Bogner Fund                                     | -                   | 7,522                             | 39,254                            | 46,776              |
| Coast Center Fund                               | -                   | 41,198                            | 205,873                           | 247,071             |
| Gift Annuity Fund                               | -                   | -                                 | 175,609                           | 175,609             |
| <b>Total Endowment of June 30, 2018</b>         | <b>\$ 5,282,427</b> | <b>\$ 1,305,032</b>               | <b>\$ 2,143,133</b>               | <b>\$ 8,730,592</b> |
| <b>Endowment Net Assets - Beginning of Year</b> | <b>\$ 4,955,803</b> | <b>\$ 957,674</b>                 | <b>\$ 2,065,625</b>               | <b>\$ 7,979,102</b> |
| Contributions                                   | 22,818              | 379,220                           | 77,508                            | 479,546             |
| Interest and Dividends                          | 121,608             | 48,305                            | -                                 | 169,913             |
| Net realized and unrealized gains (losses)      | 660,698             | 337,010                           | -                                 | 997,708             |
| Amounts appropriated for expenditures           | (478,500)           | (417,177)                         | -                                 | (895,677)           |
| <b>Endowment New Assets - End of Year</b>       | <b>\$ 5,282,427</b> | <b>\$ 1,305,032</b>               | <b>\$ 2,143,133</b>               | <b>\$ 8,730,592</b> |

From time to time, the fair value of assets associated with individual donor designated endowment funds may fall below the level that the donor requires the Foundation to retain, over the long term, as a fund of perpetual duration. There were no deficiencies of this nature of as June 30, 2018.

**NOTE 8 – EXPENSE CLASSIFICATION**

The natural classification for the management, general, and fundraising expenses are as follows:

| <b>June 30, 2018</b>                                       | <b>Management and</b> |                    |
|--|-----------------------|--------------------|
|  | <b>General</b>        | <b>Fundraising</b> |
| Salaries and consulting fees                               | \$ 168,296            | \$ 192,973         |
| Supplies, materials, and other                             | 186,348               | -                  |
| <b>Total Management, General, and Fundraising Expenses</b> | <b>\$ 354,644</b>     | <b>\$ 192,973</b>  |

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 9 – FAIR VALUE MEASUREMENTS**

**Fair Value Measurements** Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles, and expands disclosures about fair value measurement.

The Foundation classifies its fair value assets and liabilities into a hierarchy of three levels based on the markets in which they are traded, and the reliability of the assumptions used to determine fair value. The asset or liability measurement level within the hierarchy is based on the lowest level of any assumption that is significant to the measurement.

Valuations within the hierarchy levels are based upon the following:

- Level 1: Quoted market prices for identical instruments traded in active exchange markets.
- Level 2: Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable or can be corroborated by observable market data.
- Level 3: Model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect the Foundation's estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include management judgment and estimation which may be significant.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used during the year ended June 30, 2018.

*Money Market Funds:* These assets are valued at the net asset value (NAV), generally \$1 per share, and are reported on the active market on which securities are traded.

*Equity Securities, and Exchange Traded Funds:* Each investor will typically receive units of participation of shares. These shares are valued daily, based on the underlying securities owned, and are usually publicly traded equity securities. Equity securities are instruments that signify an ownership position in a corporation and represents a claim on its proportional share in the Foundation's assets and profits. Ownership is determined by the number of shares an investor owns divided by the total number of shares outstanding. Equity securities and exchange traded funds are valued daily based on the closing market price in the active exchange markets.

*Bonds:* Corporate, municipal bonds and U.S. Treasury bonds are generally valued by a computerized pricing service or, for less actively traded issues, by utilizing a yield-based matrix system to arrive at an estimated market value. Each bond series has a unique set of variables including coupon payment, number of payments, interest rate, and the maturity value. These factors are used to determine the estimated market value and can be determined daily.

**MENDOCINO COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2018**

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**NOTE 9 – FAIR VALUE MEASUREMENTS – continued**

The methods described above may produce fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Fair values of assets measure on a recurring basis are as follows:

| <b>June 30, 2018</b>   | <b>Fair Value</b>   | <b>Level 1</b>      | <b>Level 2</b>      | <b>Level 3</b> |
|------------------------|---------------------|---------------------|---------------------|----------------|
| Money market deposit   | \$ 205,259          | \$ 205,259          | \$ -                | \$ -           |
| US treasury bonds      | 152,079             | -                   | 152,079             | -              |
| Corporate bonds        | 1,001,461           | -                   | 1,001,461           | -              |
| Municipal bonds        | 516,970             | -                   | 516,970             | -              |
| Exchange traded funds: | -                   | -                   | -                   | -              |
| Equity                 | 606,604             | 606,604             | -                   | -              |
| Equity securities      | 5,845,811           | 5,845,811           | -                   | -              |
| Other                  | 23,002              | 23,002              | -                   | -              |
| <b>Total</b>           | <b>\$ 8,351,186</b> | <b>\$ 6,680,676</b> | <b>\$ 1,670,510</b> | <b>\$ -</b>    |

**NOTE 10 – RISK AND UNCERTAINTIES**

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of net assets.