



Mendocino College

COURSE LEVEL STUDENT LEARNING OUTCOMES

Term Effective:	Fall	2008
	Semester	Year

Title:
(limit to 50 characters including spaces)

Course Number:

Initiator:

Date Submitted:

Units Min: *If this is a variable unit course, then the relationship between units and any difference in expected SLO's should be explained.*

Units Max:

Lecture Hours:

Lab Hours:

Activity Hours:

Student Learning Outcomes: *(Enter the SLO's in an outline format. Use the Ctrl + Tab keys to indent for subtopics.)*

1. The Students shall develop the skills necessary to arrange for appropriate financing for their clients.
2. Explain the content and legal significance of the instruments used in real estate finance, including trust deeds, land contracts, and purchase options.
3. Qualify borrowers and property for a real estate loans.
4. Become familiar with the various types of finance programs typically found in the real estate market, including conventional loans, government sponsored/insured loan programs and private money loans.
5. Become familiar with the varous lenders found in the market, including banks, credit unions, insurance companies, and private money lenders.

SIGNATURES / APPROVALS:

Instructor(s) _____
 Signature Date

Instructor(s) _____
 Signature Date