Mendocino College

COURSE LEVEL STUDENT LEARNING OUTCOMES

Term Effective:	Fall (Semester)	2008 (Year)

Title: Real Estate Practices *(limit to 50 characters including spaces)*

Course Number: RLS 61

Initiator: Ignacio Gonzalez

Date Submitted: 8/26/2008

Units Min: 3.00

Units Max: 3.00

If this is a variable unit course, then the relationship between units and any difference in expected SLO's should be explained.

Lecture Hours: 0.00 to 0.00

Lab Hours: 0.00 to 0.00

Activity Hours: 0.00 to 0.00

Student Learning Outcomes: *(Enter the SLO's in an outline format. Use the Ctrl + Tab keys to indent for subtopics.)*

1. Demonstrate the knowledge and skills required to effectively list, market and sell real property.

2. Draw correctly the more commonplace contracts used in real estate transactions, including purchase offer contracts, sales contracts and mandated disclosure forms commonly used in California.

3. Apply appraisal and finance principles in real estate brokerage activities.

SIGNATURES / APPROVALS:

Instructor(s) _____ Signature _____ Date

Instructor(s) _____ Signature _____ Date