

Business - Real Estate

ASSOCIATE OF SCIENCE DEGREE

The AS Degree prepares the student for a career in real estate sales/analysis, land development, real estate marketing, finance, mortgage lending, appraisal, escrow, and property management. The course requirements satisfy the educational requirements for both real estate broker's license and salesperson's continuing education requirements as prescribed by the California Department of Real Estate.

Required Courses - Major:

	Units
Real Estate 60 Real Estate Principles	3
Real Estate 61 Real Estate Practices	3
Real Estate 62 Real Estate Appraisal	3
Real Estate 63 Real Estate Finance	3
Real Estate 64 Legal Aspects of Real Estate	3
Business 151 Introduction to Marketing	3
Business 230 Introduction to Business	3

Plus 3 additional units selected from the following: 3

Business 50 Mathematical Applications in Business	3
Business 136 Introduction to Management	3
Business 111 Federal Tax Accounting	3
Business 212 Legal Environment of Business	3
Real Estate 65 Fundamentals of Home Inspection	1
Real Estate 67 Real Estate Economics	3
Real Estate 69 Fundamentals of Real Estate Geology	1
Real Estate 70 Property Management	3
Real Estate 72 Real Estate Investments	3
Real Estate 73 Real Estate Financial Calculations	0.5
Real Estate 74 Real Estate License Preparation	1

Total Major units 24
Total Degree units 60